



Ealing & Hillingdon Education Business Partnership

Menu of Service 2008 – 2009

Primary Schools

Introduction

The Ealing & Hillingdon Education Business Partnership (EHEBP) is a non-profit organisation working in partnership with local schools and businesses throughout the Ealing borough to deliver quality Work Related Learning (WRL) and Enterprise activities.

WRL and Enterprise have recently become compulsory aspects of the KS4 Curriculum and schools are increasingly realising the importance of delivering WRL and Enterprise throughout the curriculum and not only at Key Stage 4. Many of the Secondary Schools within Ealing already have comprehensive WRL/Enterprise programmes which are delivered through Years 7 – 11.

Following market research in the Ealing borough EHEBP have, for the first time, developed a Menu of Services specifically for Primary Schools. These activities provide an opportunity to introduce students to key concepts of WRL and Enterprise and help them to develop important life skills including team working, problem solving and communication skills.

We have ensured that we have taken into account the five outcomes of the Every Child Matters agenda and have identified areas in which we can contribute towards the education achievement of your students. As one of the agencies that deliver in schools we believe we can deliver services to you that play an important role in working towards some of the five outcomes.

This menu of services is not absolute and the Ealing & Hillingdon EBP are willing to work with individual schools to develop tailored activities to meet individual school needs. For further information about any of the activities on offer please contact Vicki Brennan on 0207 903 8795 or by email vbrennan@ealingebp.com

Mini Enterprise Challenges

Aims & Objectives

To introduce students to key elements of enterprise education and give them the opportunity to develop vital enterprise skills including problem solving, creativity and communication skills.

Format of Event

Students will work in small teams to complete a set challenge. The challenge will consist of a series of smaller tasks which students will have to complete in order to complete their challenge. The challenge will finish with each team presenting their ideas to the other teams in the group.

You can choose from a wide range of different themes for the challenge (please ask for further details) or a challenge can be developed to fit a specific curriculum area you would like to focus upon.

The challenge will be run over one day and will be delivered by facilitators from the EEBP. All resources will be supplied by the EEBP.

Costs

Per class group for one day delivery = £250

(Prices for larger groups or half day delivery can be negotiated).

Comments from students who took part in mini enterprise challenges in 2005-2006:

“I have learnt that 4 heads are better than one and teamwork is extremely important.” (Year 6 student, Dairy Meadow Primary School).

“I have learnt how to work as a team, be confident when making a speech and be creative.” (Year 6 student, St John Fisher RC Primary School).

Skills Circus

Aims & Objectives

- To encourage students to work in teams to develop problem solving skills through tackling a range of activities.
- To identify students enterprising skills, knowledge and understanding.
- To give students the opportunity to develop communication skills, leadership skills, decision making skills and to be creative.

Format of the Event

The Skills Circus comprises 15 – 20 short activities that focus on skills related to enterprise including problem solving, communication, team building and creativity. The ranges of activities are designed to practically identify student's strengths and weaknesses and enable them to develop new skills.

The tasks are spread around a room and students work in pairs or small groups to complete all the tasks within a given time period. When reviewing the process at the end of the session all the skills required to successfully complete the circus can be identified.

The challenge will be run over half a day and will be delivered by facilitators from the EEBP. All resources will be supplied by the EEBP.

Example Activities

Mystery Objects – *Students are given 4 mystery objects and asked to work out what they are used for. This helps students to be creative and innovative.*

Brick Build – *To develop the concept of risk the students must build a block/brick tower by taking it in turns to place the pieces. If the tower falls they score nothing, do they play safe or take a calculated risk? This also involves communication skills and teamwork skills.*

Costs

Per class group for half day delivery = £175
(Prices for larger groups or whole day delivery can be negotiated)

**“I learnt mostly communication skills and speaking and listening skills. I think that skills circus is the best day ever of school”
(Year 6 student, Blair Peach Primary School)**

Maths Challenge

Aims & Objectives

- Using practical activities to help reinforce children's understanding of key maths concepts.
- To increase enthusiasm and interest in Maths.
- To realise the importance of Maths in 'real life' including developing personal finance skills.

Format of the Event

The Maths challenge is a series of practical games and puzzles that focus on mathematical skills. The activities are spread around a room and students work in small groups to complete each activity in the time allowed. As well as encouraging interest and enthusiasm in Maths students gain other key skills including communication, problem solving and team work.

The challenge will be run over half a day and will be delivered by facilitators from the EEBP. All resources will be supplied by the EEBP.

Costs

Per class group for half day delivery = £175

(Prices for larger groups or whole day delivery can be negotiated).

Citizenship Workshops

Aims & Objectives

- To develop student's skills, knowledge and understanding of citizenship as outlined in the non-statutory curriculum guidelines.
- To provide a fun and practical way for students to learn about key citizenship issues.

Format of the Event

Over the course of half a day students would attend 3 30-45 minute citizenship workshops. These workshops can be tailored to suit individual schools requirements but would aim to focus on the key areas outlined in the non-statutory framework:

- ✓ Developing good relationships and respecting the differences between people.
- ✓ Developing a healthy, safer lifestyle.
- ✓ Preparing to play an active role as citizens.
- ✓ Developing confidence and responsibility and making the most of their abilities.

Workshops would focus on using interactive and practical activities to help students understand key citizenship concepts.

Costs

Per class group for half day delivery = £175

(Prices for larger groups or whole day delivery can be negotiated).

How do our activities contribute to the Every Child Matters outcomes?

Outcome	Aims	Activity?
Be Healthy	<ul style="list-style-type: none"> ✓ Mentally and Emotionally healthy ✓ Health Lifestyles 	<ul style="list-style-type: none"> ✓ All activities help to develop self-confidence and self esteem. ✓ Citizenship Workshops.
Stay Safe	<ul style="list-style-type: none"> ✓ Safe from Bullying and Discrimination 	<ul style="list-style-type: none"> ✓ Citizenship Workshops
Enjoy & Achieve	<ul style="list-style-type: none"> ✓ Attend and enjoy school, achieve personal and social development and enjoy recreation 	<ul style="list-style-type: none"> ✓ All activities contribute towards children's enjoyment of school and persona/social development.
Make a positive contribution	<ul style="list-style-type: none"> ✓ Develop positive relationships and choose not to bully or discriminate ✓ Develop self – confidence and successfully deal with significant life changes and challenges ✓ Develop enterprising behaviour 	<ul style="list-style-type: none"> ✓ Enterprise Challenge and Citizenship Workshops. ✓ All activities contribute towards improving student's self-confidence. ✓ Mini Enterprise challenge and Skills Circus.
Achieve economic well-being	<ul style="list-style-type: none"> ✓ Ready for employment 	<ul style="list-style-type: none"> ✓ All activities introduce key skills important for the world of work.

Professional Development Placements (PDP)

...Supporting the development of teachers through placements in industry or business to add context and realism to the classroom experience.

“Professional Development Placements (formerly teacher placements) involve teachers undertaking placements in a business or the world of work more widely defined, in order to develop themselves personally and/or develop the curriculum and/or the school as an organisation” (LSC). OFSTED recommends that teachers should have the opportunity to learn more about industry and the requirements of employers.

Ealing EBP can arrange for teaching staff (in primary, secondary and special schools) and those involved with advising and guiding young people (Learning Mentors, Teaching Assistants, Personal Advisers and Ancillary Staff) to spend a day in a company or sector of their choice. Be it in the financial sector, a business environment, leisure & tourism, engineering or the NHS, the choice is endless. Placements can be arranged for 1-5 days, be blocked or over a period of time and be set up during term time or during a school break. The placements will be designed to meet the specific needs of the teacher and the school.

Individual Placements – placements can be arranged for individuals upon request. You can choose to go on a curricular, management or personal development placement.

- A curricular placement – one that is related to your subject area. For example, a Food Technology Teacher may wish to be placed with a Food Manufacturer, or a Science Teacher may find it useful to spend a day in a Chemical Plant.
- A management placement – spend a day in a company focusing on management techniques, leadership skills, motivation and appraisal systems.
- A personal development placement – It’s your choice – this could be where a teacher needs personal development due to a promotion i.e. Health and safety in the workplace, or appraisal, coaching etc. Whatever, **we will endeavour** to organise it for you! We will work closely with you and a local business to identify what you want to get out of the day – what you’d like to see and do! We then negotiate a mutually convenient date and suggest a programme for the day.

Group Placements:

- Whole School Placements – Placements can be organised for all the staff in your school on one day!
- Department Placements – Placements can be arranged for an individual department within your school.

Pre-organised Days:

- Finally, we run a number of pre-organised days in the London area each term that you can book onto.

Ealing EBP will:

- Negotiate individual requirements with schools regarding Individual or Group Placements.
- Forward details of pre-organised days to school staff as appropriate.
- Establish initial contact and arrangements with the business or organisation.
- Monitor placements
- Support in reviewing the placement.

Schools will:

- Provide Senior Management support for placements (through the School Development Plan, performance Management, Investors in People etc).
- Provide supply costs (travel and accommodation costs if required) for staff released to attend training or placements.
- Provide pre placement details and objectives as well as post placement reviews and evaluations.

Cost:

- Option 1 = **£100.00** Individual Placements.
- Option 2 = Group Placements - may be a cost dependent upon the placement
- Pre-organised Days = **nominal** charge depending upon placement and on occasions these may be **free**.

SERVICE REQUEST FROM EALING EBP: SEPTEMBER 2008 – JULY 2009

Please return this form by Friday 18th July 2008 to Vicki Brennan

by post: Ealing EBP
Matrix 11, Coronation Road,
Park Royal NW10 7PH
or fax: 0207 903 8795
or email: vbrennan@ealingebp.com

Activity / Service	Possible Dates: (please indicate preferred dates for delivery)	Number of students or teachers and Year Group	Total Cost
Mini Enterprise Challenge (£300 per class group)			
Skills Circus (£175 per class group)			
Maths Challenge (£175 per class group)			
Citizenship Workshops (£175 per class group)			
Professional Development Placements (£50 per teacher)			

School.....

School Contact Name.....

Signature of Authorisation

Date.....